

How to Use VEH91, Sodium Chloride (Road Salt) Statewide Contract

Contract #: VEH91	Contract Duration: 09/01/2010 to 08/31/14
MMARS #: VEH91*	Options to renew: Annually through 8/31/15
Contract Manager: William Funk – 617-720-3329 william.funk@state.ma.us	
This contract contains: Supplier Diversity Office (SDO) Businesses and Environmentally Preferable Products (EPP) Programs and Prompt Pay Discount Program	
Last change date: 8/6/13	

Contract Summary

This contract is for the supply and delivery of **Sodium Chloride (Road Salt)** to Commonwealth Departments, Cities and Towns and other Commonwealth eligible entities.

The following product is available under this contract: **Sodium Chloride** intended for use as a deicer/anti-icer (see ASTM D 632-01 “Type I” specifications) and will be mined rock salt or solar salt, when authorized and approved by OSD and MassDOT.

- Chemical Composition Requirements:** Sodium Chloride (NaCl) min. % = 95.0
- Physical Requirements:** Particle size distribution, when tested by means of laboratory sieves:

Sieve Size	Weight % Passing
3/8 inch	95%-100%
No. 4	20%-90%
No. 8	10%-60%
No. 30	0%-15%

NOTE: Detailed requirements for these sieves are given in the Annual Book of ASTM Standards, Volume 14.02, E11 Specification for Wire-Cloth Sieves for Testing Purposes.

Benefits and Cost Savings

- Competitive Pricing through aggregation of volumes
- Contract Pricing is lower than all other New England states and New York State

Who Can Use This Contract?

Applicable Procurement Law: MGL c. 7, § 22; c. 30, § 51, § 52; 801 CMR 21.00

Eligible Entities:

- Cities, towns, districts, counties and other political subdivisions
- Executive, Legislative and Judicial Branches, including all Departments and elected offices therein;
- Independent public authorities, commissions and quasi-public agencies
- Local public libraries, public school districts and charter schools;
- Public Hospitals, owned by the Commonwealth;
- Public institutions of high education
- Public purchasing cooperatives;
- Non-profit, UFR-certified organizations that are doing business with the Commonwealth;
- Other states and territories with no prior approval by the State Purchasing Agent required; and
- Other entities when designated in writing by the State Purchasing Agent.

Pricing and Purchase Options

Purchase Options: Purchases will be direct, outright purchases with no delivery charges.

Pricing and buying details: This contract was awarded in accordance with MassDOT Districts and Sub-Districts for each vendor. Price files for each vendor are located at the bottom of the expanded Vendor Page on Comm-PASS for the **2013-2014 Winter** effective September 1, 2013 through August 31, 2014. The following forms should be used when **initially** committing to purchase under this contract and/or updating annual tonnage (if there are changes) but does not have to be submitted each year:

- Memorandum of Understanding form allows Cities, Towns, Co-Ops and all Eligible Entities to certify that they will purchase from this Statewide Contract for 2013-2014.
- Cities, Towns, Co-op and Eligible Entities Form 2013-2014 provides the location of District and Sub-District, estimated tonnage and delivery address for vendor delivery.
- Cities and Towns District/Sub-Listing document identifies the District or Sub-District for all 351 cities and towns within the Commonwealth.

Note: Once a City, Town, Co-Op or Eligible Entity is approved for contract use there is no need to re-submit the Memorandum of Understanding or the complete the Cities, Towns, Co-op and Eligible Entities Form.

Additional Information

Awarded Vendors: Detailed information for each vendor is available on the “Vendor” tab on the [Comm-PASS](#) website. First click on the “Contract” tab, then in the center of the next page click on “Search for a Contract”, then on the next page in the Document Number field enter VEH91, click “Search” and follow directions and select the “Vendor” tab for a listing of all vendors.

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|---------------------------|--|---------------------|
| 1. Eastern Salt | smahoney@easternsalt.com | 978-251-8553 |
| 2. International Salt | bids@iscosalt.com | 888-388-4726 Ext. 1 |
| 3. American Rock Salt | jamie.mcclain@americanrocksalt.com | 585-991-6817 |
| 4. Granite State Minerals | jharrington@gsmsalt.com | 887-889-7924 |
| 5. Cargill Inc. | Elaine_Dembinski@cargill.com | 440-716-4733 |

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Where to Obtain Important Contract Information

To obtain in depth contract information please go to the Comm-PASS (www.comm-pass.com) website, click on “Contracts” then search by document number VEH91 to locate the following contract information:

Contract User Guide	“Forms & Terms” tab
Request for Response (RFR)	“Forms & Terms” tab
Memorandum of Understanding 2013-2014	“Forms & Terms” tab
Cities and Towns Form 2013-2014	“Forms & Terms” tab
Cities and Towns District Sub-District Listing	“Forms & Terms” tab
Pricing for 2013-2014	“Vendor” tab at the bottom for each vendor

End